

SAUNDERS & CO

Attorneys at Law

23 Parade Avenue
Town Centre Bldg.
Providenciales
Turks & Caicos Islands
British West Indies
Telephone: (649) 941-4500
Facsimile: (649) 941-4533

www.tciattorneys.tc
gg@saunders.tc



Gregory Greatrex

Education

University of British Columbia Law School (LLB 1991)
University of Western Ontario (Bsc. 1988)

Law Societies & Bar Associations

Ontario Canada 1992
Turks & Caicos Islands 1997

NATURE OF LEGAL PRACTICE

Gregory's clients includes individuals and families; real estate developers; senior executives; private investors; entrepreneurs; family businesses; alternative lenders; private banks and wealth managers.

Greg's areas of practice include Private Client Services, Real Estate Development, Banking & Finance, Estate Planning, Trusts & Succession; and corporate law.

NOTABLE TRANSACTIONS

Structured complex cross border estate planning for prominent North American family in preparation of the sale of the family business >\$300MM.

Acted for developer of cruise ship port development spanning an entire uninhabited island > \$750MM.

Acted for developer of a multi-unit resort property from concept stage through to completion of development and opening hotel operations.

Acted for developer of a multi-unit branded hotel resort property.

Represented an award-winning resort management company.

Special Advisor to TCI Government Officials on matters related to foreign direct investment into TCI real estate.

Advised on conflicting tax and legal regimes affecting an international family and their wealth structures across multiple jurisdictions. Family assets > \$1B.

Represented a global family enterprise expansion across the Caribbean and Latin American markets. Leading to sale of the enterprise to the world's largest beverage producer.

Represented entrepreneur/founder of a global energy business with significant operations in five countries/three continents > \$2B.

Structured Private Trust Company and charitable foundation along with gifting program and impact investing strategy for prominent European family (three generations).

WHAT CLIENTS SAY ABOUT GREGORY

“Greg is dedicated to providing his clients with first class service. He has an excellent and unusually in-depth all-round knowledge of legal, technical and practical matters affecting my complex business affairs”.

Mark L.

Developer Client 2016

“He is a very competent private client lawyer with exceptional knowledge of the wealth management landscape. He has that classic trusted adviser mindset and has a deep global network. Most importantly for me, he’s a really nice person to work with”.

Christopher A.

Family business client, 2012

“Greg delivers extremely technical advice in a practical and commercial context. He is adept at managing expectations and communicates with clarity”

Robert P.

Banking client 2015

“I am always happy to work with Greg on my real estate development projects. He has expertise in the hospitality sector, retail, high-end residential developments, and property investments for overseas clients”

Coulter O.

Developer client 2013

“Greg is responsive, pragmatic and knowledgeable. He is a practical and forceful negotiator that I always want in my corner. A key contact when doing business in the Caribbean”.

Sarah C.

Solicitor, 2014